

MULTIMODAL WALLONIA

**PROOF OF CONCEPT
RE-USE CONTAINERS**



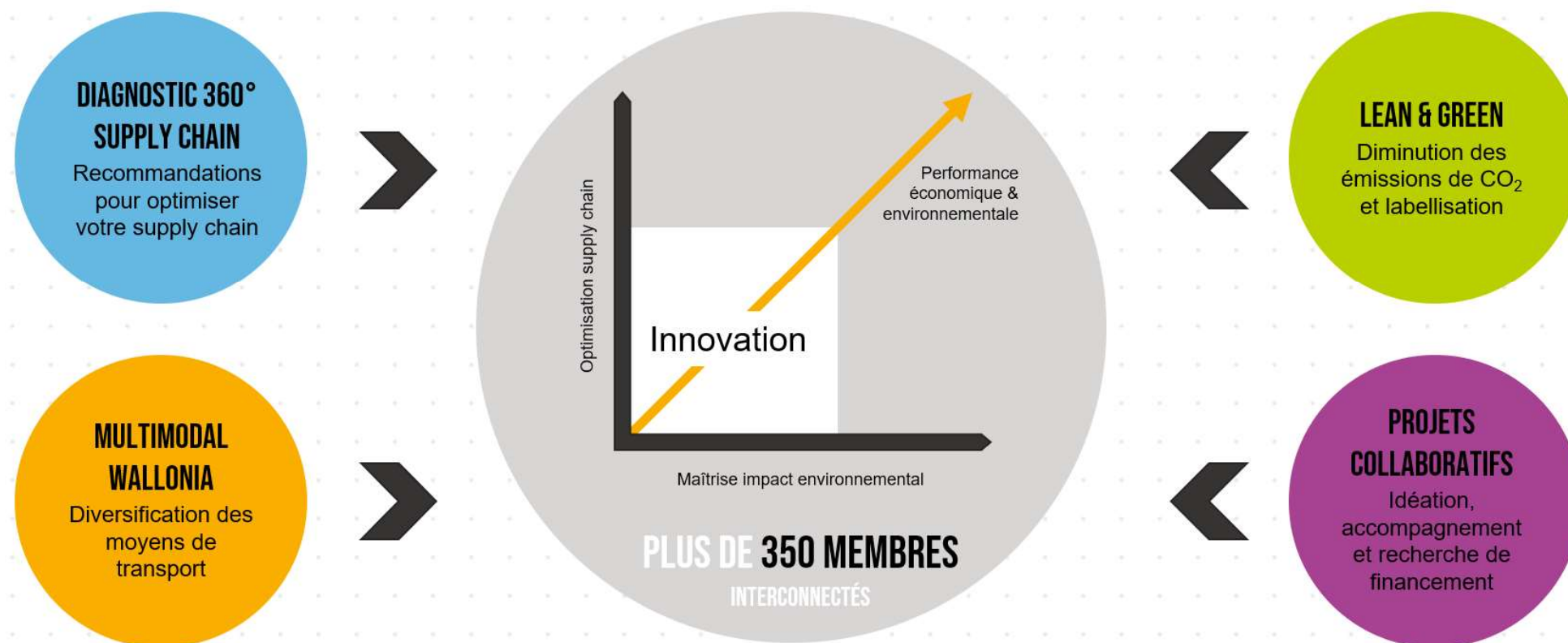


PARTENAIRES





4 TYPES D'ACCOMPAGNEMENT



NOUS COLLABORONS AVEC LES ENTREPRISES INTÉRESSÉES PAR ...



Le partage de capacités

Pourquoi renvoyer votre container vide au port maritime alors que vous pouvez le faire recharger par un voisin ?



Des camions plus longs, plus lourds

Réduisons l'impact du transport en utilisant des véhicules à plus forte capacité :

Eco-combis ► +40 à 60% charge sup.
Camions lourds (50 T) ► +13 % charge sup.



Logistique Urbaine

Diminuons la congestion et la pollution en consolidant les flux et en réduisant la congestion au sein des villes....

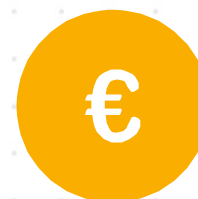
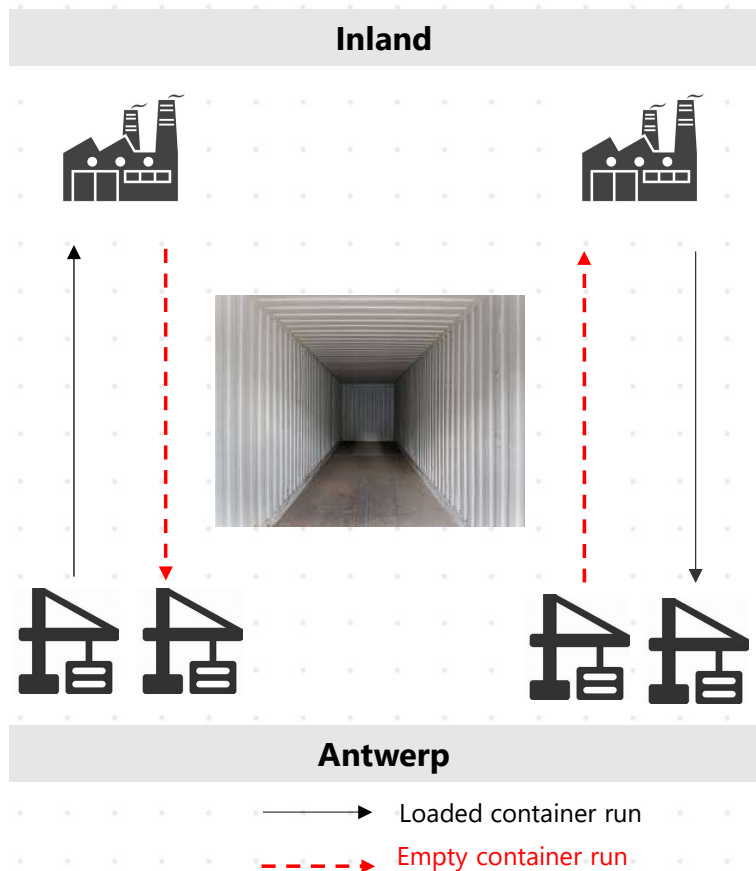
Des modes de transport vert

Transporter ses marchandises par le fluvial ou rail réduit de 50 à 80% les émissions des CO₂.



POC RE-USE CONTAINERS HAINAUT

EMPTY MARITIME CONTAINERS : INEFFICIENTS AND COSTLY



Extra Costs

275 km extra
5 driving hours
2 x Terminal Handling Charges



240 kgs CO₂

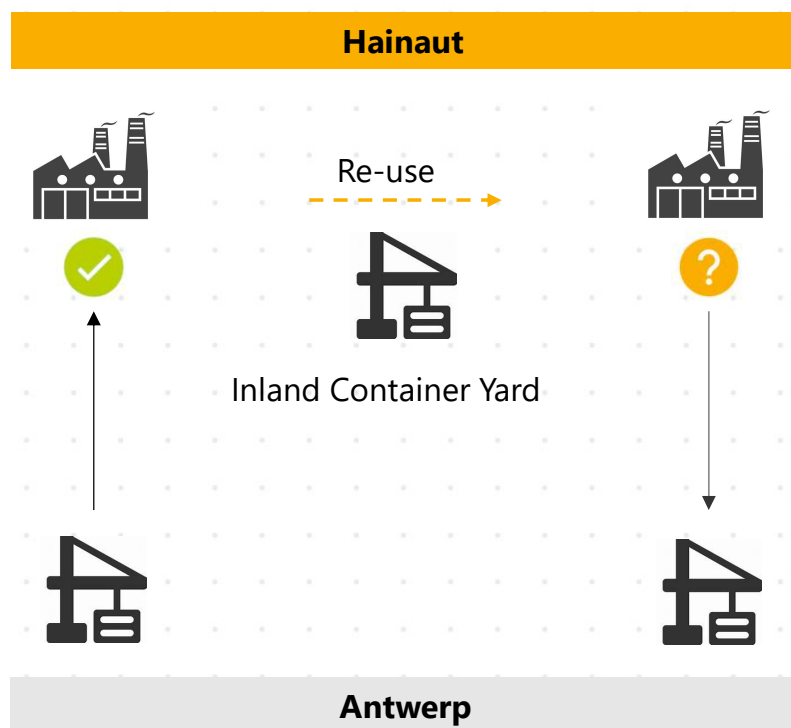
Per re-used containers¹

¹Avoidance of 2 empty runs



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WE ARE LOOKING FOR EXPORT FLOWS



—→ Loaded run
- - - - -→ Empty run



Proof of Concept – Re-use containers

Project supported by **4** „import companies“

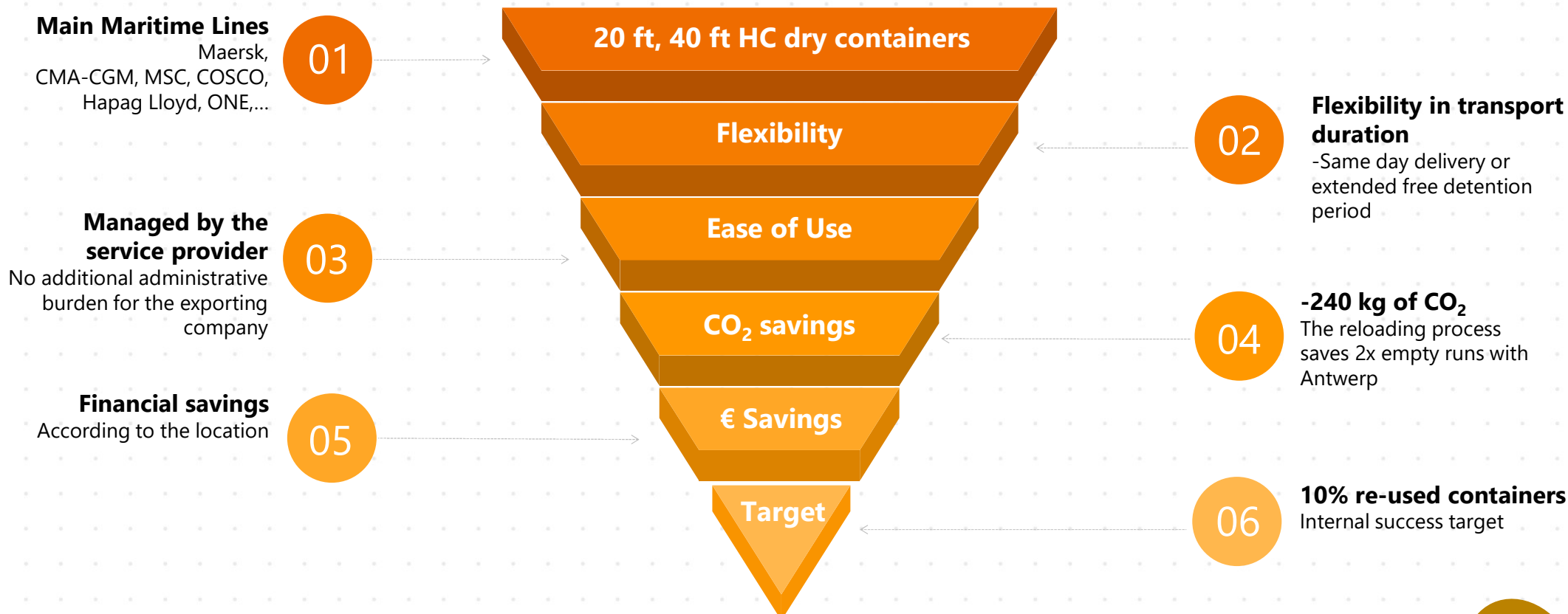
Weighing **8 000** maritime containers per year

We are looking for „**export** companies“ to avoid empty runs !!



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VALUE PROPOSITION





OFFER DETAILS



	Offer 1	Offer 2	Offer 3	Offer 4
Container type	40' HC dry	40' HC dry	20' dry	40' DR, HC & 20' dry
Location	Mons	La Louvière	Mons	Tournai
Maritime Line	Maersk, APL ¹ , (MSC, COSCO)	Maersk, MSC, CMA-CGM (MACS)	CMA-CGM, Hapag Lloyd, ONE	MSK, MSC, CMA-CGM, EVE, OOCL, COSCO
Availability	Daily, (weekly)	Daily	Daily	Daily
Re-use process	Re-use request managed by logistic provider	Inland Container Yard (Re-use request managed by logistic provider)	Re-use request managed by logistic provider	Re-use request managed by logistic provider
Logistic provider	To be discussed	To be discussed	Deschieter	SEDIS
Transport modus	Truck, barge	Truck, train, barge	Truck, barge	Truck, barge
Transport duration	A-A, A-B, A-D	A-A, A-C, A-D	A-A, A-D	A-A, A-C
CO ₂ savings	120 kg of CO ₂ saved by one-way trip	120 kg of CO ₂ saved by one-way trip	120 kg of CO ₂ saved by one-way trip	120 kg of CO ₂ saved by one-way trip
EURO savings	Depending on offer	Depending on offer	Depending on offer	Depending on offer

¹APL belongs to group CMA-CGM



WHO CAN PARTNER WITH US IN THIS PROJECT ?



01



Exporting Cy

- Small, Medium or Large Company
- Located in the extended orange area (see picture) in order to guarantee economic and environmental benefit
- Managing maritime export from Antwerp
- Willing to improve its logistics

02



Importing Cy

- Small, Medium or Large Company
- Located in the Hainaut province in order to match the POC requirements
- Importing loaded containers on a daily basis
- Container type is not a limiting factor

LOGISTICS IN WALLONIA OPERATES AS NEUTRAL MATCHMAKER



Exporting companies

Those companies are willing to know more about the feasibilities before getting in touch with a potential business partner



Importing companies

Those companies are not perceived by the market as potential service providers

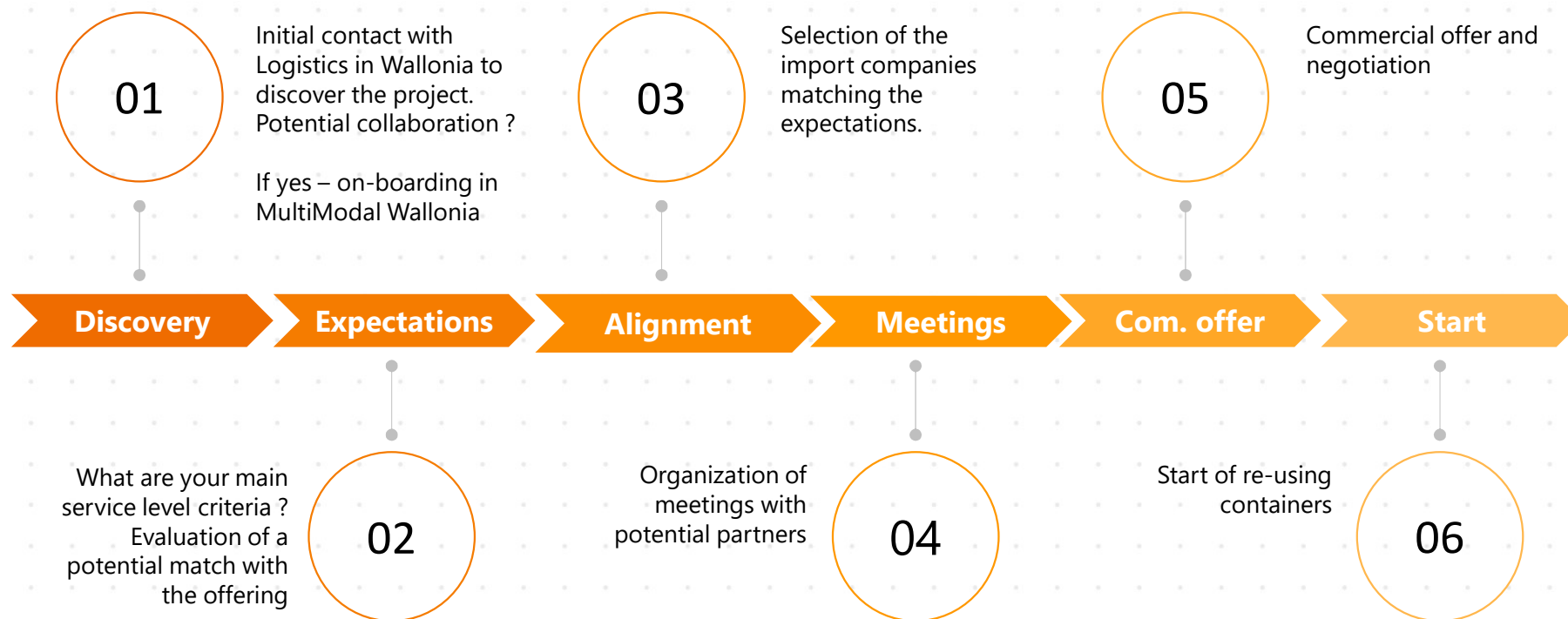
Neutral public partner

Our role

- ▶ To assess the flow balance : export $\approx$ import
- ▶ To ease the matchmaking process
- ▶ To identify potential bottlenecks : offer, tool,...
- ▶ To make sure the process is viable on the long term
- ▶ To disseminate through Wallonia



HOW TO JUMP IN THE PROCESS ?





YOUR CONTACT PERSON



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